SalesSummary_2024-07-01_2024-07-31 -Smokecraft Modern Barbecue

Revenue summary	
Net sales	156903.56
Gratuity	613.34
Tax amount	15459.58
Fundraising Contributions	
Fundraising Contribution Refunds	
Tips	18379.28
Deferred (gift cards)	150
Deferred (house accounts)	
Deferred (other)	
deferredTaxAmount	0
Paid in total	2335.08
Total	193840.84

Net sales summary	
Gross sales	160089.32
Sales discounts	-2460.46
Sales refunds	-725.3
Net sales	156903.56

Tip summary	
Tips collected	18404.28
Tips refunded	-25
Total tips	18379.28
Tips withheld	-406.89
Tips after withholding	17972.39

Service mode summary				
Service mode	Quick Service	Table Service	Total	
Net sales	79362.03	77541.53		156903.56
Total guests	1446	2342		3788
Avg/Guest	54.88	33.11		41.42
Total payments	1332	1315		2647
Avg/Payment	65.44	64.88		65.16
Total orders	1343	1056		2399
Avg/Order	59.09	73.43		65.4
Turn time (minutes)	117.91	52.32		88.71

Payments summary														
Payment type	Payment sub type	Count	An	nount	Tips		Grat	1	Tax amount	Refunds	Tip refunds	Legacy tips	Total	Tips/Grat %
Cash			85	3750.33		245	16	5.39	342.09	0	(245	4011.72	7.5
Credit/debit			1618	110837.47		18068.75	972	2.25	9919.45	-750.3	-25	18043.75	129128.17	18.8
Credit/debit	AMEX		213	17629.79		2547.24	31	15.5	1520.97	0	(2547.24	20492.53	17.8
Credit/debit	DISCOVER		41	2029.69		396.27		0	184.92	0	(396.27	2425.96	21.5
Credit/debit	MASTERCARD		326	21845.72		3528.05	174	1.69	2001.3	0	(3528.05	25548.46	18.6
Credit/debit	VISA		1038	69332.27		11597.19	482	2.06	6212.26	-750.3	-25	11572.19	80661.22	19
Gift Card			16	659.52		0		7.5	60.06	0	() 0	667.02	1.3
Other			925	58410.61		0		0	5210.92	0	() 0	58410.61	. 0
Other	Check		1	399.64		0		0	0	0	() 0	399.64	0
Other	DoorDash		427	22644.98		0		0	2062.73	0	() 0	22644.98	0
Other	UBEREATS		483	26298.79		0		0	2394.99	0	() 0	26298.79	0
Other	ezCater		14	9067.2		0		0	753.2	0	() 0	9067.2	2 0
Subtotal			2644	173657.93		18313.75	996	5.14	15532.52	-750.3	-25	18288.75	192217.52	12.2
Deposit Sales Collected													1598.07	,
Total													193815.59)

Sales category summary						
Sales category	Items	Net sales	Discount amount	Refund amount	Gross sales	Tax amount
Bottled Beer	83	436	16.5	0	452.5	43.6
Custom Amount Refunds	C	-725.3	0	725.3	0	0
Draft Beer	616	5160.86	131.64	0	5292.5	515.19
Food	6993	137880.67	1896.24	0	139776.91	13456.64
Liquor	698	9751.97	343.03	0	10095	973.9
NA Beverage	729	2411.7	21.05	0	2432.75	243.48
Non-Grat Svc Charges	27	338.66	0	0	338.66	32.72
Retail	19	365	0	0	365	20.1
Wine	117	1284	52	0	1336	128.4
Total	9282	156903.56	2460.46	725.3	160089.32	15414.03

Revenue center summary							
Revenue center	Items	Net sale	es	Discount amount	Refund amount	Gross sales	Tax amount
Bar		1169	16665.07	822.89	(17487.96	1664.88
Dining Room		3570	58610.74	1082.6	(59693.34	5861.01
Carryout/Delivery		3502	56524.93	478.17	(57003.1	5664
Patio		337	5360.09	76.8	(5436.89	537.09
Catering		704	19742.73	0	725.3	20468.03	1687.05
Total		9282	156903.56	2460.46	725.3	160089.32	15414.03

Dining options summary						
Dining option	Orders	Net sale	s	Discount amount	Gross sales	Tax amount
Online Ordering		1	11.97	11.98	23.95	1.2
Toast Delivery Services		21	1015.45	37.5	1052.95	101.73
Dine In	11	57	80315.29	2066.2	82381.49	8030.85
Take Out	12	13	70072.78	344.78	70417.56	6900.52
No Dining Option		2	0	0	0	0
Delivery		5	5488.07	0	6213.37	379.73
Total	23	99	156903.56	2460.46	160089.32	15414.03

Tax summar

Tax rate	Tax amount	Taxable amount
State Tax	9224.8	1 153471.36
Local Tax	6149.6	7 153471.36
Arlington Retail Tax	15.0	5 260
Non Taxable		3648.1
Toast marketplace facilitator tax - Remitted by Toast	69.5	5 693.6

Service charge summary			
Service charge	Count	Amou	nt
Large Party Service Charge		27	455.84
Delivery Fee		21	157.5
Catering Delivery Fee		3	150
Catering Service Charge		24	188.66
Total		75	952

Menu Item Discounts							
Discount	Count	Orders	Amount				
Employee Discount - Item		19	17	265.59			
Manager Meal		24	19	456.3			
Recovery		27	24	419.7			
Manager Comp - Item		2	1	38.9			
Open \$ Item		1	1	4			
Total		73	62	1184.49			

Check Discounts				
Discount	Count	Orders	Amo	unt
Nudge 15% Off		1	1	9.13
Employee Discount - Check		27	27	342.14
Bar Promo		15	15	250.5
Manager Comp - Check		7	7	381.06
Open % Check		2	2	170.2
Spin Wheel Promo Card		3	3	24
Make The Switch 1st Order Free Delivery		5	5	37.5
\$10 Off \$40 Purchase Dine In Card		3	3	30
Marketing		1	1	50
Investor/Family 50%		3	3	31.44
Promo GC 100% Off		1	1	15
Total		68	68	1340.97

Service Daypart summary							
Service / day part	Orders		Net sales	Discount amount	Refund amount	Gross sales	Tax amount
Lunch		779	56075.63	756.45	725.3	57557.38	5566.41
Dinner		1576	99159.05	1657.53	0	100816.58	9680.48
Late Night		42	1668.88	46.48	0	1715.36	167.14
No Service		2	0	0	0	0	0
Total		2399	156903.56	2460.46	725.3	160089.32	15414.03

Deferred summary					
Deferred type	Gross amount	Discounts	Refunds	Net amo	unt
Deferred (gift cards)		215	65		150

Unpaid orders summary	
Unpaid amount	25.25

Void summary	
Void amount	1951.85
Void order count	54
Void item count	105
Void amount %	1.2

Cash activity	
Total cash payments	3766.72
Cash adjustments	-48.35
Cash refunds	0
Cash before tipouts	3718.37
Tipouts tips withheld	0
Total cash	3718 37

Cash summary	
Expected closeout cash	13055.7
Actual closeout cash	13060.82
Cash overage/shortage	5.12
Expected deposit	4632.82
Actual deposit	
Deposit overage/shortage	

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Net sales	Gratuity	Tax amount	Fundraising Contributions	Fundraising Contribution Refunds	Tips	Deferred (gift cards)	Deferred (house accounts)	Deferred (other)	deferredTaxAmount	Paid in total	Total
156903.5	613.3	4 15459.5	8		18379.	28	150			0 2335.	08 193840.84

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Gross sales	Sales discounts	Sales refunds	Net sales
160089.32	-2460.46	-725.3	156903.56

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Tips collected	Tips refunded	Т	otal tips	Tips withheld	Tips after withholding
18404.2	8 -	-25	18379.28	-406.89	17972.39

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Service mode	Net sales	Total guests	Avg/Guest	Total payments	Avg/Payment	Total orders	Avg/Order	Turn time (minutes)
Quick Service	79362.03	1446	54.88	1332	65.44	1343	59.09	117.91
Table Service	77541.53	2342	33.11	1315	64.88	1056	73.43	52.32
Total	156903.56	3788	41.42	2647	65.16	2399	65.4	88.71

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Payment type	Payment sub type	Count	Amount	Tips	Grat	Tax amount	Refunds	Tip refunds	Legacy tips	Total	Tips/Grat %
Cash		85	3750.33	245	16.39	342.09	0	0	245	4011.72	7.5
Credit/debit		1618	110837.47	18068.75	972.25	9919.45	-750.3	-25	18043.75	129128.17	18.8
Credit/debit	AMEX	213	17629.79	2547.24	315.5	1520.97	0	0	2547.24	20492.53	17.8
Credit/debit	DISCOVER	41	2029.69	396.27	0	184.92	0	0	396.27	2425.96	21.5
Credit/debit	MASTERCARD	326	21845.72	3528.05	174.69	2001.3	0	0	3528.05	25548.46	18.6
Credit/debit	VISA	1038	69332.27	11597.19	482.06	6212.26	-750.3	-25	11572.19	80661.22	19
Gift Card		16	659.52	0	7.5	60.06	0	0	0	667.02	1.3
Other		925	58410.61	0	0	5210.92	0	0	0	58410.61	0
Other	Check	1	399.64	0	0	0	0	0	0	399.64	0
Other	DoorDash	427	22644.98	0	0	2062.73	0	0	0	22644.98	0
Other	UBEREATS	483	26298.79	0	0	2394.99	0	0	0	26298.79	0
Other	ezCater	14	9067.2	0	0	753.2	0	0	0	9067.2	0
Subtotal		2644	173657.93	18313.75	996.14	15532.52	-750.3	-25	18288.75	192217.52	12.2
Deposit Sales Collected										1598.07	
Total										193815.59	

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Sales category	Items	Net sales	Discount amount	Refund amount	Gross sales	Tax amount
Bottled Beer	83	436	16.5	0	452.5	43.6
Custom Amount Refunds	0	-725.3	0	725.3	0	0
Draft Beer	616	5160.86	131.64	0	5292.5	515.19
Food	6993	137880.67	1896.24	0	139776.91	13456.64
Liquor	698	9751.97	343.03	0	10095	973.9
NA Beverage	729	2411.7	21.05	0	2432.75	243.48
Non-Grat Svc Charges	27	338.66	0	0	338.66	32.72
Retail	19	365	0	0	365	20.1
Wine	117	1284	52	0	1336	128.4
Total	9282	156903.56	2460.46	725.3	160089.32	15414.03

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Revenue center	Items	Net sales	Discount amount	Refund amount	Gross s	ales	Tax amount
Bar	1169	16665.07	822.89		0 1	7487.96	1664.88
Dining Room	3570	58610.74	1082.6		0 5	9693.34	5861.01
Carryout/Delivery	3502	56524.93	478.17		0	57003.1	5664
Patio	337	5360.09	76.8		0	5436.89	537.09
Catering	704	19742.73	0	725.	3 2	0468.03	1687.05
Total	9282	156903.56	2460.46	725.	3 16	0089.32	15414.03

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Dining option	Orders	Net sales	Discount amount	Gross sales	Tax amount
Online Ordering	1	11.97	11.98	23.95	1.2
Toast Delivery Services	21	1015.45	37.5	1052.95	101.73
Dine In	1157	80315.29	2066.2	82381.49	8030.85
Take Out	1213	70072.78	344.78	70417.56	6900.52
No Dining Option	2	0	0	0	0
Delivery	5	5488.07	0	6213.37	379.73
Total	2399	156903.56	2460.46	160089.32	15414.03

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Tax rate	Tax amount	Taxable amount
State Tax	9224.81	153471.36
Local Tax	6149.67	153471.36
Arlington Retail Tax	15.6	260
Non Taxable	0	3648.1
Toast marketplace facilitator tax - Remitted by Toast	69.5	693.6

Service charge	Count	Amount
Large Party Service Charge	27	455.84
Delivery Fee	21	157.5
Catering Delivery Fee	3	150
Catering Service Charge	24	188.66
Total	75	952

Discount	Count	Orders	Amount
Employee Discount - Item	19	17	265.59
Manager Meal	24	19	456.3
Recovery	27	24	419.7
Manager Comp - Item	2	1	38.9
Open \$ Item	1	1	4
Total	73	62	1184.49

Discount	Count	Orders	Amount
Nudge 15% Off	1	1	9.13
Employee Discount - Check	27	27	342.14
Bar Promo	15	15	250.5
Manager Comp - Check	7	7	381.06
Open % Check	2	2	170.2
Spin Wheel Promo Card	3	3	24
Make The Switch 1st Order Free Delivery	5	5	37.5
\$10 Off \$40 Purchase Dine In Card	3	3	30
Marketing	1	1	50
Investor/Family 50%	3	3	31.44
Promo GC 100% Off	1	1	15
Total	68	68	1340.97

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Service / day part	Orders	Net sales	Discount amount	Refund amount	Gross sales	Tax amount
Lunch	779	56075.63	756.45	725.3	57557.38	5566.41
Dinner	1576	99159.05	1657.53	0	100816.58	9680.48
Late Night	42	1668.88	46.48	0	1715.36	167.14
No Service	2	0	0	0	0	0
Total	2399	156903.56	2460.46	725.3	160089.32	15414.03

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Deferred type	Gross amount	Discounts	Refunds	Net amount
Deferred (gift cards)	215	65	0	150

Unpaid amount

25.25

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Void amount	Void order count	Void	item count	Void amount %	
1951.85	5	54	105	•	1.2

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Total cash payments	Cash adjustments	Cash refunds	Cash be	fore tipouts	Tipouts tips withheld	Tot	al cash
3766.7	2 -48.35	•	0	3718.37		0	3718.37

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Expected closeout cash	Actual closeout cash	Cash overage/shortage	Expected dep	osit	Actual deposit	Deposit overage/shortage
13055.	7 13060.8		5.12	4632.82	2	

yyyyMMdd	Net sales	Total orders	Total guests
20240701	2856.8	59	95
20240702	4118.09	63	92
20240703	5946.64	71	106
20240704	19795.3	245	364
20240705	3544.31	64	101
20240706	5479.51	91	132
20240707	4294.55	78	120
20240708	3934.89	67	111
20240709	4387.23	69	105
20240710	5274.87	61	90
20240711	3170.4	55	76
20240712	4882.75	83	136
20240713	7939.71	112	179
20240714	4489.6	84	124
20240715	3066.67	58	90
20240716	4575.4	52	86
20240717	3457.64	53	74
20240718	4650.77	81	120
20240719	5004.66	108	173
20240720	7987.06	97	167
20240721	5112.46	88	137
20240722	2923.2	52	75
20240723	5335.02	53	85
20240724	2671.93	50	72
20240725	2676.82	55	80
20240726	8127.74	89	223
20240727	6747.5	99	175
20240728	5874.35	91	168
20240729	2622.42	57	70
20240730	2763.29	59	75
20240731	3191.98	55	87

Day of week	Net sales	Total orders	Total guests
Tue	21179.03	296	443
Sun	19770.96	341	549
Mon	15403.98	293	441
Thu	30293.29	436	640
Fri	21559.46	344	633
Sat	28153.78	399	653
Wed	20543.06	290	429

Hour of day	Net sales	Total orders	Total guests
2:	1 9004.3	194	254
1:	1 13766.34	133	195
20	13603.53	242	368
13	2 12236.6	207	362
10	5 13168.28	153	282
1!	5 7817.62	136	185
18	3 25239.37	380	626
19	21436.89	349	557
1	7 15981.38	259	400
10	3791.17	23	35
14	9858.69	124	206
13	3 9330.51	. 156	257
23	3 72	. 3	3
(110	5	6
22	2 1486.88	35	52